

HARDIK KUMAR

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Male | 19

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EDUCATION

Bachelor of Technology Engineering Physics Major in Electronics	2017-2021	Delhi Technological University (Formerly Delhi College of Engineering)	7.50 CGPA (3 Semesters)
CBSE (Class XII)	2017	New Sainik Public School, Dwarka, Delhi	90 %
CBSE (Class X)	2015	Kendriya Vidyalaya AFS, Bagdogra, Darjeeling, WB	10 CGPA

INTERNSHIP/TRAINING

- **Supply Chain Management Intern- SGS Tekniks Pvt Ltd** Dec 2018 – Jan 2019
Undergone Four Weeks Winter Industrial Training in PCB Fabrication field. Had experience with the R&D, Fabrication, Quality Control Departments with their interconnected work and assessment of product at every stage.

TECHNICAL SKILLS

- Programming Languages – **Python** (Proficient), **Matlab** (Proficient), **C** (Beginner), **R** (Beginner)
- Libraries - Pandas, Numpy, Sklearn, Matplotlib, Seaborn, SciPy
- Tools - **MS-Excel, Tableau** (Undergoing Course)
- Experienced in working on Exploratory Data Analysis with Data cleaning, Feature Extraction & Visualization

ACADEMIC PROJECTS

- **BigMart Sale Prediction** May 2018 – Aug 2018
Trained a Machine learning prediction model by applying Random Forest Regression to predict the sale of each product at particular store. The predictions were based on previous sales data recorded by the store manager by applying various filters over it.
Skills Used – Machine Learning, Exploratory Data Analytics and Visualisation
- **IPL 2018 Predictor** April 2018 – May 2018
With the help of Twitter API extracted the most buzzing keywords and trained a Clustering method to predict the next most happening event with the same data set.
Skills Used – Machine Learning, Scrapping and APIs

POSITIONS OF RESPONSIBILITY

- **Business Development Head, Unmanned Aerial Systems, DTU** Sept 2017 – April 2019
 - Worked as a Software Technician working on the ML and Imagery department.
 - Represented the team in all the public meetups and exhibitions as the lead communicator
 - Received **Letter of Recommendation** from Faculty Advisor for the contribution in the team
- **Marketing Head, Engifest - DTU** Oct 2017 – Present
 - Leading a dedicated team of 25 juniors, reaching out to various companies as well as startups, generating leads, negotiating and bringing in sponsorship for the Cultural fest.
 - Responsible for the **Corporate Proposals** and **Company Specific Marketing Plans**
 - Converted individual deals with Helo (Bytedance), GrabOn and Honda with a total monetary sponsorship of **9 Million** in Engifest 2019

HONORS AND EXTRA-CURRICULAR ACHIEVEMENTS

- **Winner** of Aero India – Drone Olympics in the Formation Flying Challenge with a cash barrel of 5 lakh. (2019)
- Selected for the **Kishore Vaigyanik Protsahan Yojana (KVPY)** conducted by IISc, Bangalore. (2016)
- Received India Air Force **Academic Scholarship** for commendable performance in class 10 (2016)
- **Organised 5+ Workshops** in College about Internships and Projects as an Internshala Campus Representative.

I hereby declare that the details furnished above are true and correct to the best of my knowledge.